



WESTFALIA Metal s.r.o. Company Presentation

Prepared by WCZ Marketing

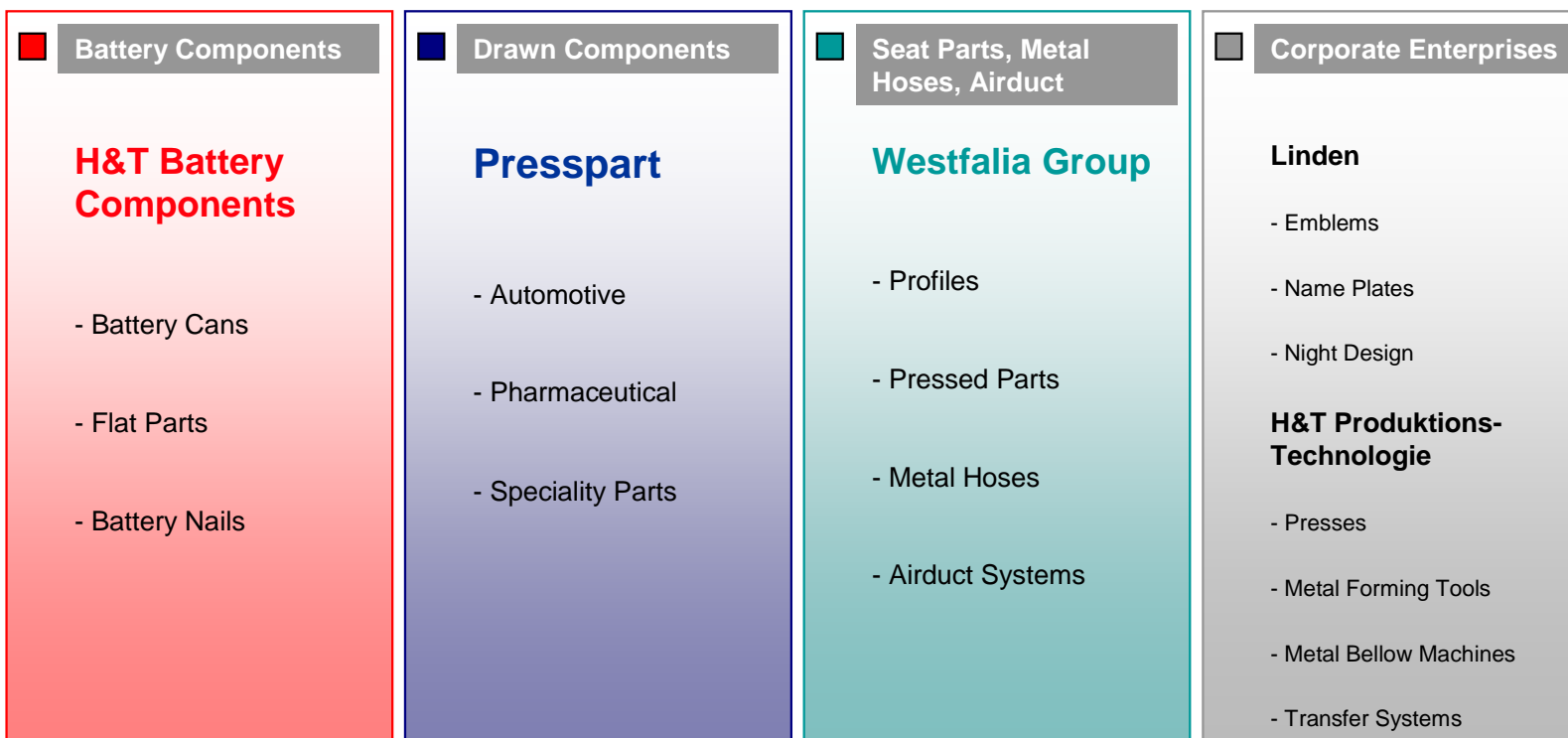
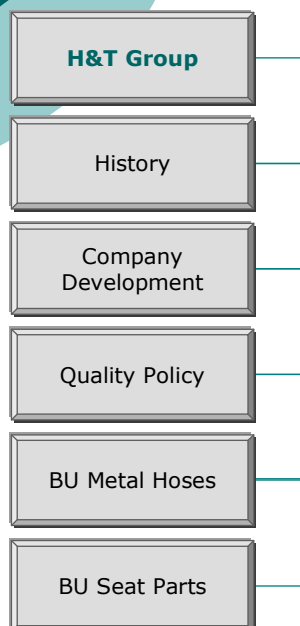
Hustopece, Czech Republic
April 2009

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WESTFALIA Metal s.r.o.

We are belonging to the Germany based Heitkamp & Thumann Group

H&T Group consists of four divisions



Our activities in Czech Republic started in 1996

Both buildings were “Green Field” projects

1996



Start of
manufacturing
(assembly) in
Hustopece in a
rented plant

2005



Move to new premises

- 4,800 m² production space
- 1,100 m² warehouse

2006



Opening of new press plant „Small Stampings“

- 1,290 m² production area

H&T Group

History

Company
Development

Quality Policy

BU Metal Hoses

BU Seat Parts

Our location was chosen to be in the geographical center of the industrial CEU areas

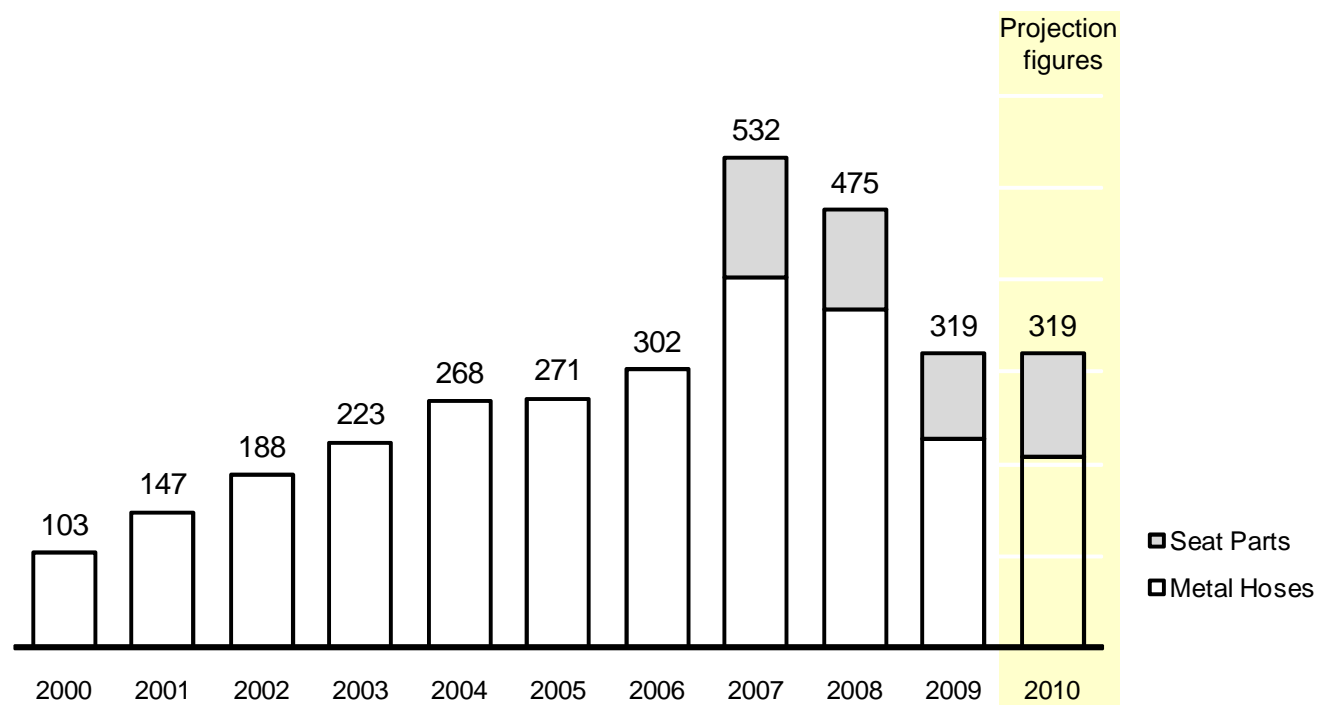
WCZ's location map



- H&T Group
- History
- Company Development**
- Quality Policy
- BU Metal Hoses
- BU Seat Parts

SALES DEVELOPMENT

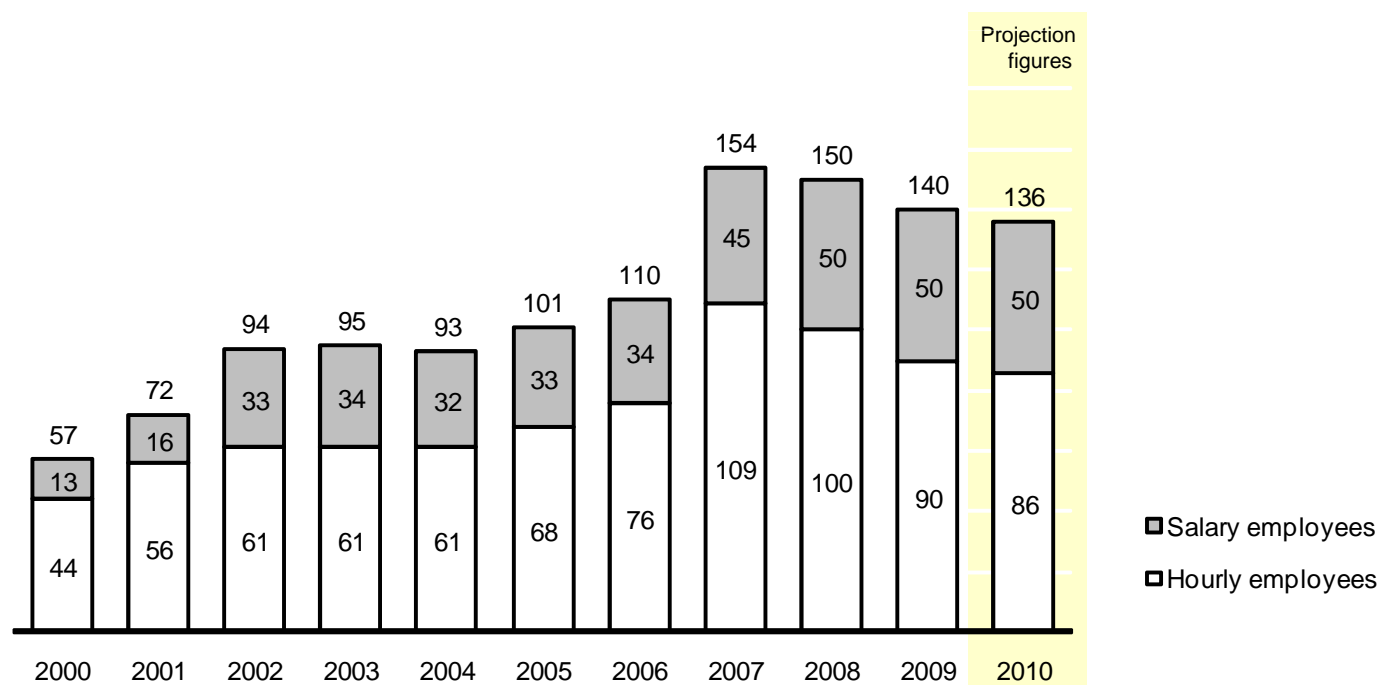
In millions of CZK – exchange rate varying not considered; current exchange rate is about 27 CZK per 1 EUR



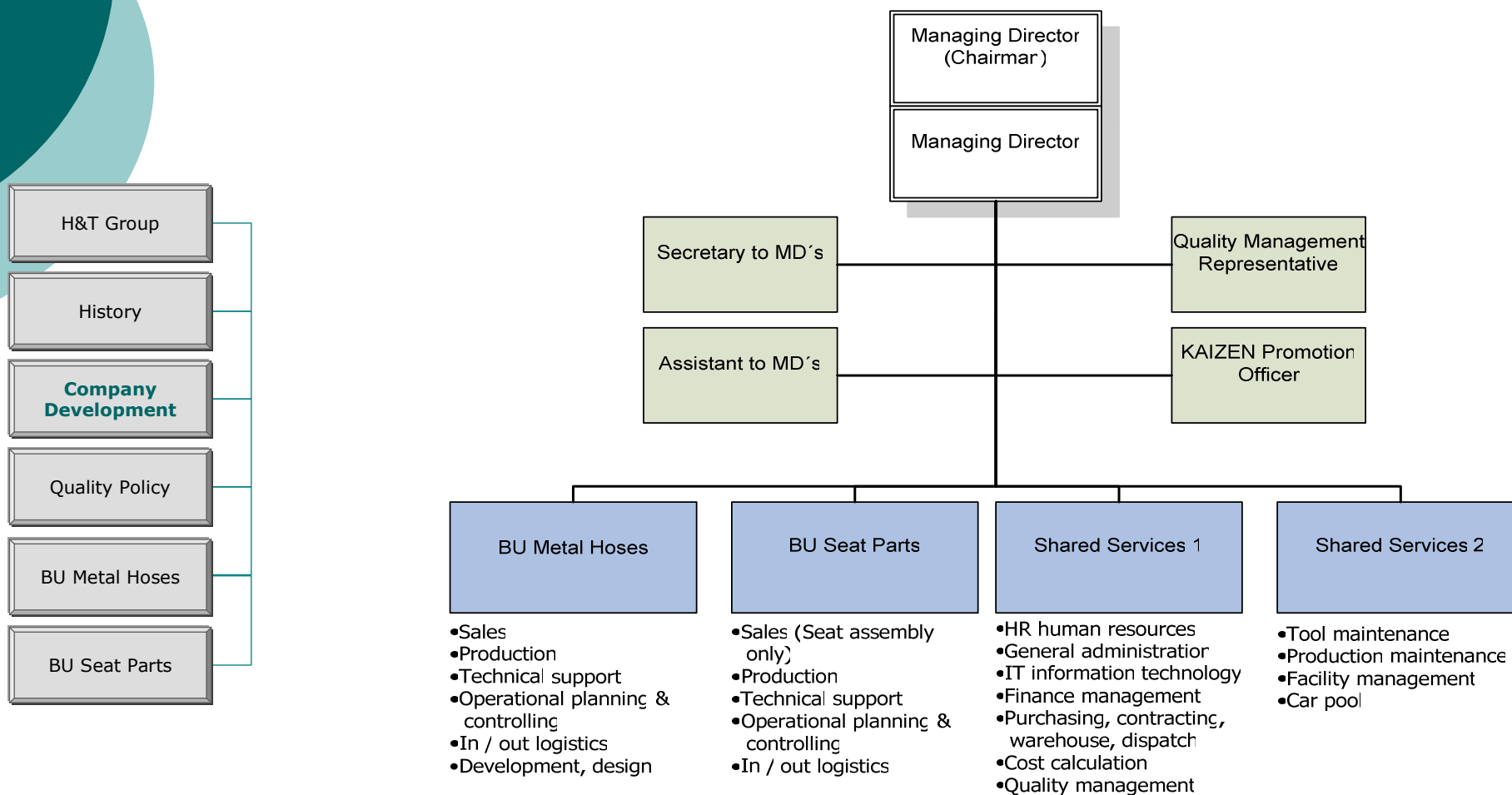
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HEADCOUNT DEVELOPMENT

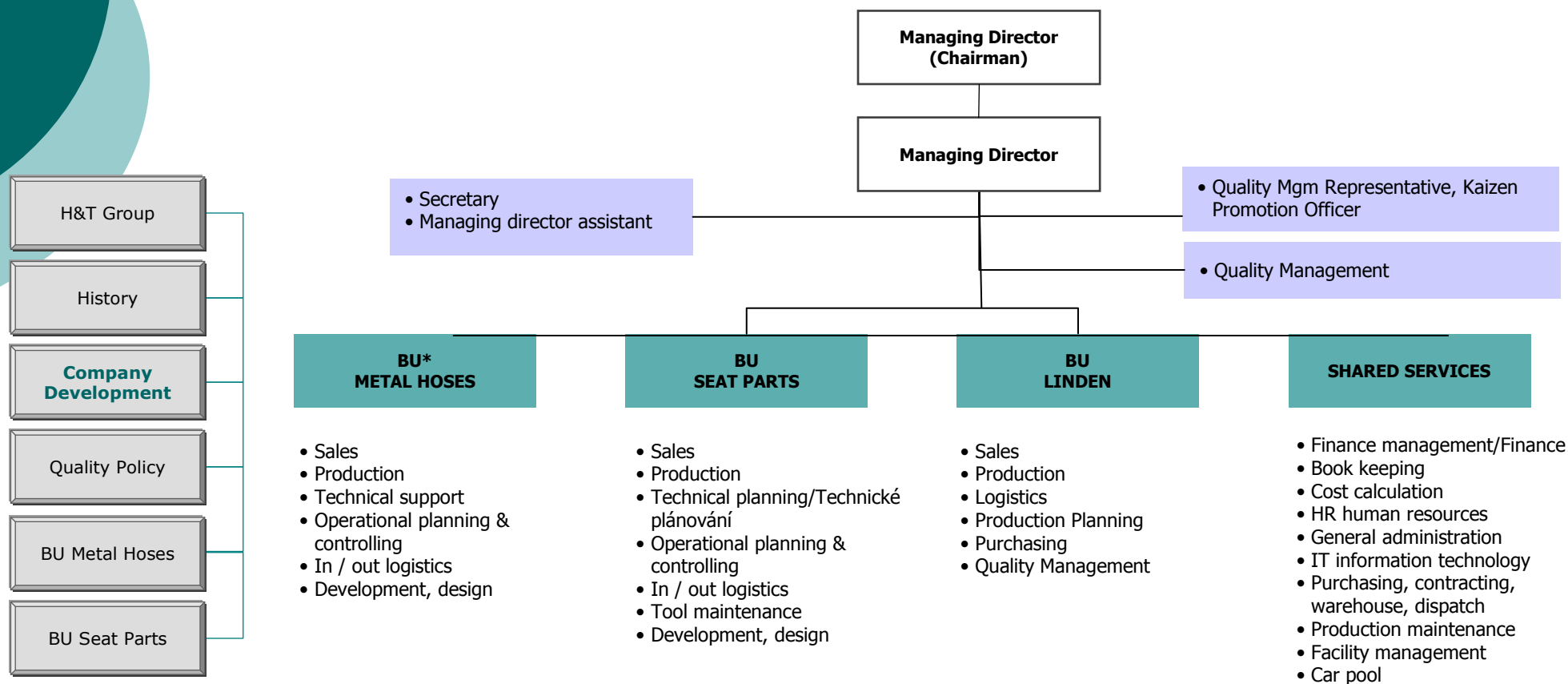
Number of employees



ORGANIZATIONAL SET-UP

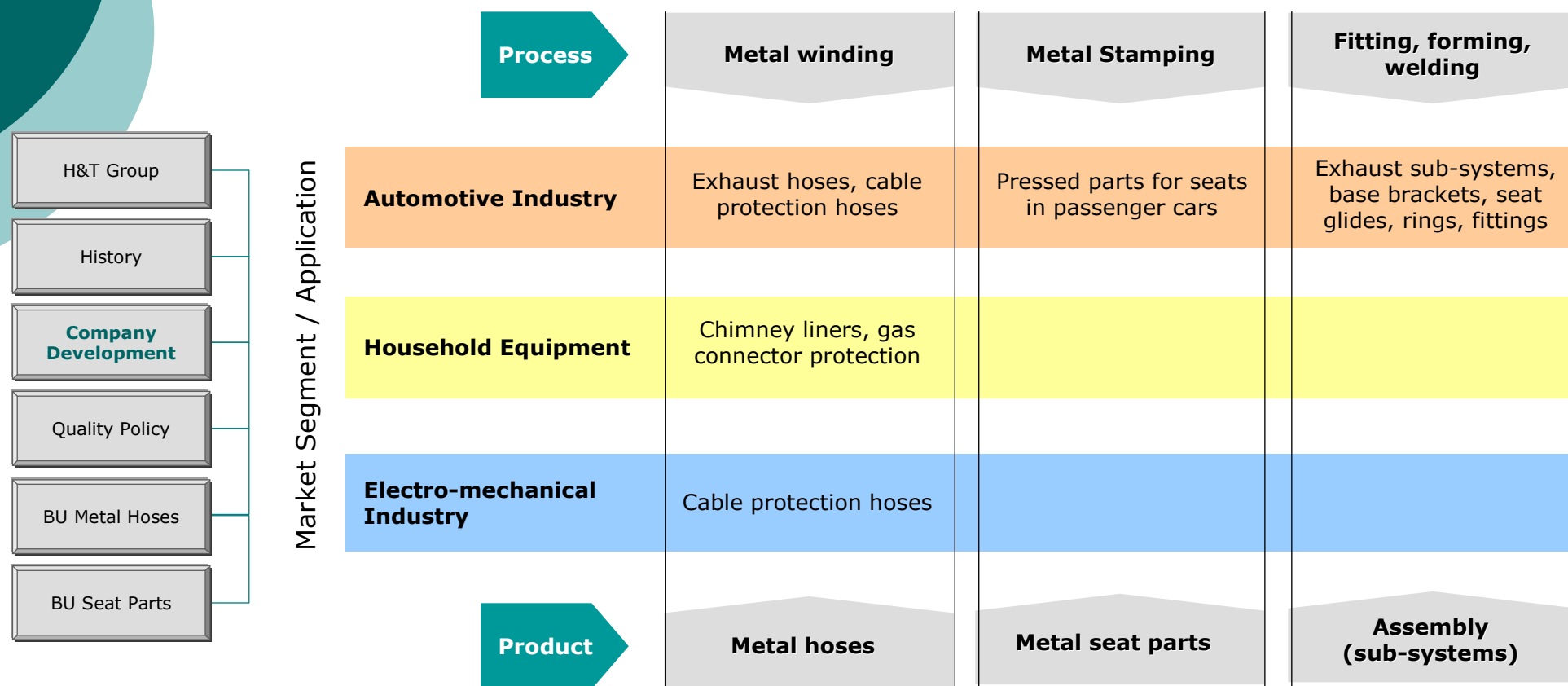


ORGANIZATIONAL SET-UP



PROCESSES, PRODUCTS AND MARKETS SERVED

Our main business is in the automotive industry for both trucks / buses and passenger cars



We are TS 16949 and ISO 14001 certified

ISO / TS 16949:2002, expiring 7-Oct-09

ISO 14001 : 2004, expiring 2-Oct-09

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Our measuring equipment is state-of-the-art

List of major measuring devices



Device	Producer
3D measuring device (2 units)	Aberlink, Zeiss
Leakage rate gauge	Intex Euroconn
Tensile strength measuring device	Test Erkrant
Hose deflection gauge	Intex Euroconn
Profile projector	Mitutoyo

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Protective conduits shield cables and / or hoses from extraneous influences

Major products representing 75% of total output of protective hoses



Hose winding machine

Protection of gas connectors



AZ POKORNY

Cable protection of car engine heaters



Calix

DEFA

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Decoupling elements (flexible metal hoses) make truck's exhaust systems lasting longer

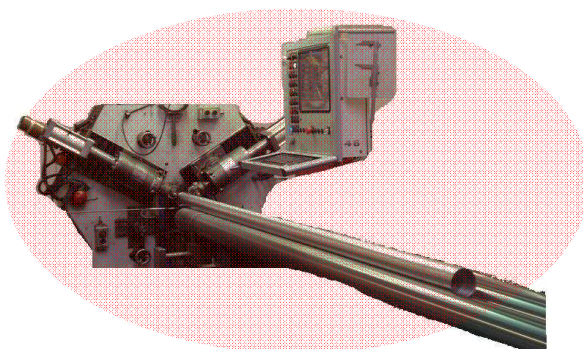
Exhaust parts are produced for OEMs as well as for after-market sales



Hose winding machine

Exhaust hose

Truck / Bus exhaust system



VOLVO

DAIMLER



LIEBHERR

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We put things smartly together

We are producing > 200 prototypes p.a.



Assembly, welding



Final product



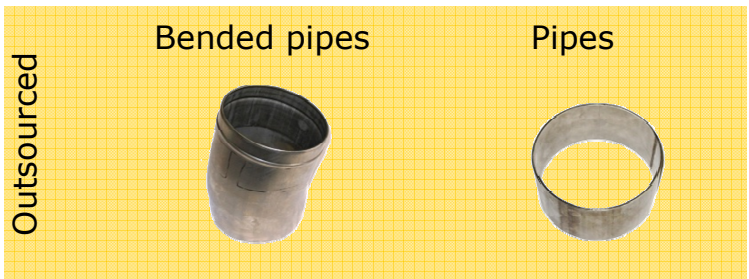
Quality control



Packaging

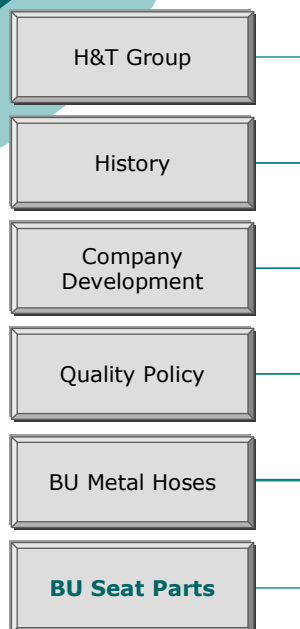


Dispatching



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We develop customized processes and products



- Roll-former

- Spot welding machine

- Press machine

- Customized assembly machines

Base bracket assembly

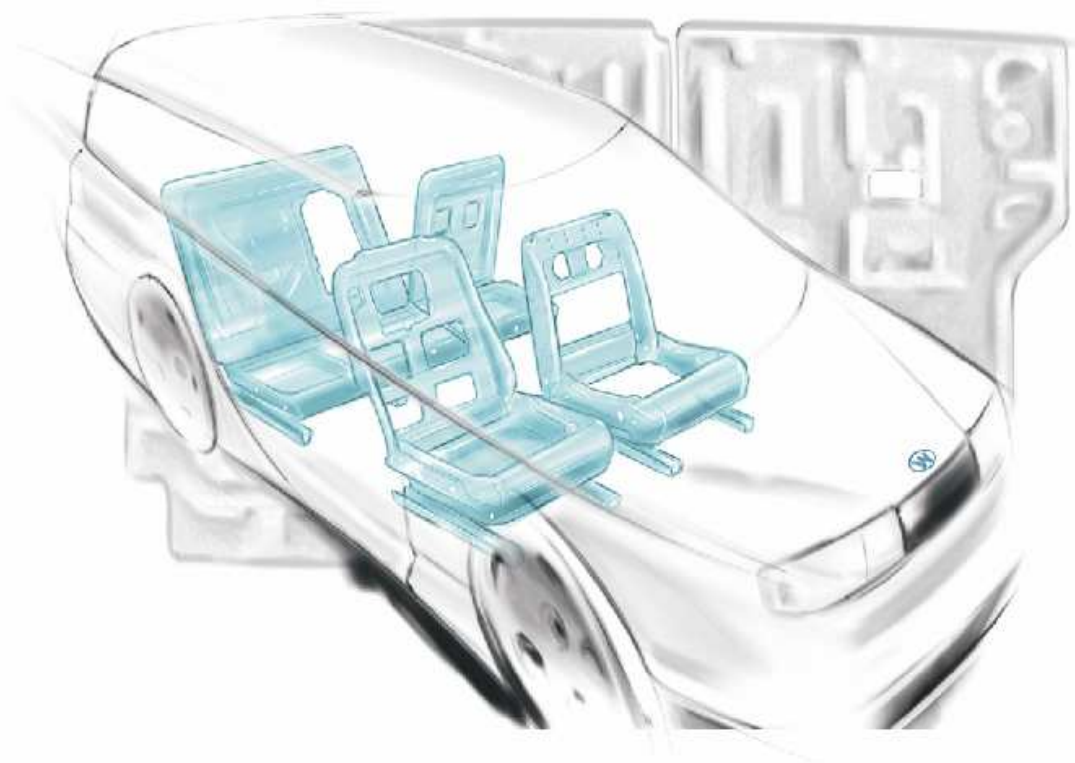


Seat glides assembly



We focus on passenger car seat parts in the press part area

Our products are determined for major Tier-1 automotive suppliers



H&T Group

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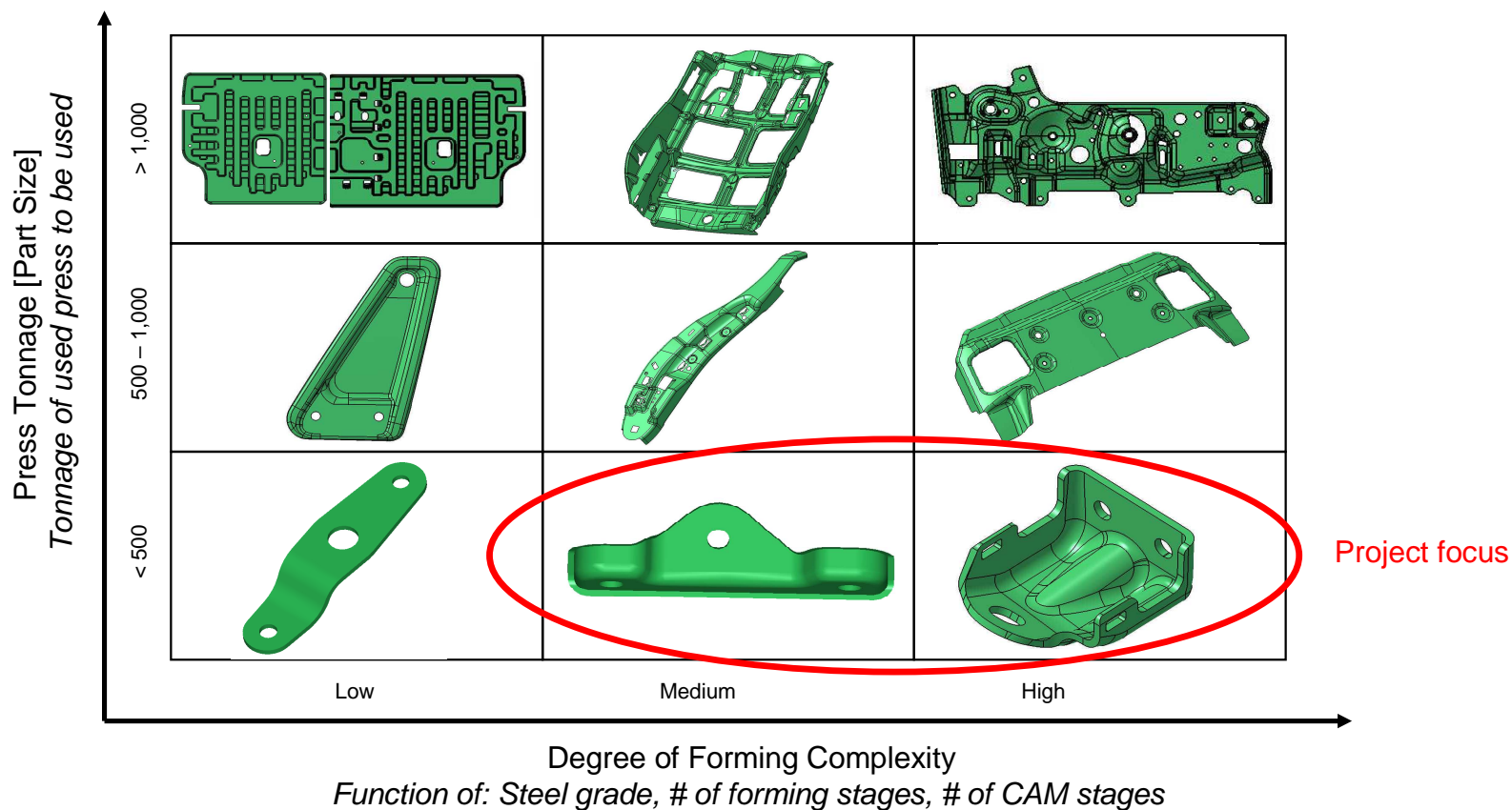
Quality Policy

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Our product strategy consists of focusing on small to large parts with high degrees of complexity that allow to add value

Synergy within Westfalia Group allows us to supply complete metal pressed parts portfolio



We are investing in “Made in Germany” equipment to accomplish production excellence

Large press equipment at our premises

400t HELMERDING press
installed in 12.2006



630t PME press
installed in 06.2008



H&T Group

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